



National Black MBA Association® and Wells Fargo present the **2010 Entrepreneur Excellence Award**

Gain national recognition and receive a \$5000 grant.

Submission deadline is May 13, 2010

The winning businesses will be recognized in September at the *2010 NMBBAA Conference* in Los Angeles.

About the award

The National Black MBA Association (NMBBAA) and Wells Fargo have joined together to recognize and empower the visionaries that are a vital component of our community. This award honors business owners that demonstrate the vision, leadership, innovation and perseverance necessary to be called a 2010 NMBBAA/Wells Fargo Entrepreneur Excellence Award winner. We invite you to nominate an exemplary business owner, or nominate yourself if you represent these qualities.

The two winning business owners will be recognized for their outstanding achievements and receive a \$5000 grant. Chapter nominations are highly encouraged. A \$1000 incentive grant will be given to the NMBBAA chapter that submits the MOST qualified applications.

Qualifications

Nominees must:

- be at least 18 years of age.
- be an African American owner with at least 51% interest and an active principal of the business.
- be an owner of the business for at least the last three (3) years.
- be a legal resident of the United States.
- be in compliance with all applicable laws/regulations.

Selection process

- Award applications are reviewed by a committee from NMBBAA and Wells Fargo leadership.
- Upon notification, finalists will be required to complete and sign an Affidavit of Eligibility and a Publicity Release and are subject to personal and business background and credit checks.
- Winners will also be required to provide a digital color photograph for promotional purposes. Photo must be of professional quality and supplied as a high resolution JPEG file.
- Prize is not transferable. Federal, state and local taxes, and any unspecified expenses related to the acceptance and use of the prize are the responsibility of the winner.
- The 2010 NMBBAA/Wells Fargo Entrepreneur Excellence Award winners will be recognized at the 2010 NMBBAA Annual Conference in Los Angeles. Presence of the winners is strongly encouraged. Travel, lodging and expenses are the sole responsibility of the winners.

How to apply

1. Answer ALL evaluation criteria and reference questions on page 2, within three (3) typed pages, and complete and sign the form.
2. Submit a brief personal biography (limit to 1-2 paragraphs).
3. Submit four (4) copies of all materials.

Submit all application materials, postmarked by May 13, 2010, to:

NMBBAA/Wells Fargo
Entrepreneur Excellence Award
Attn: African American Business Services
MAC# A0103-220
P.O. Box 7402, San Francisco, CA 94120

The award application will become property of Wells Fargo and will not be returned.

**Questions? Please contact
Wells Fargo African American
Business Services at
AABS@wellsfargo.com.**

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Together we'll go far



2010 NMBBAA/Wells Fargo Entrepreneur Excellence Award *Submission deadline is May 13, 2010*

Nominee's business information

Please complete all sections below and print and sign the application.

Number of owners	Owner 1 legal name (<i>under which tax returns are filed</i>)				% of ownership
Owner 2 legal name (<i>if applicable</i>)				% of ownership	
Owner 3 legal name (<i>if applicable</i>)				% of ownership	
Company name (<i>exactly as it should appear in the media</i>)					
Business address	City	State	Zip	Date established (<i>mm/yy</i>)	
Taxpayer I.D. Number	Business phone			Business e-mail address	
Annual revenue 2007	Annual revenue 2008			Annual revenue 2009	
Number of employees 2007	Number of employees 2008			Number of employees 2009	
Type of ownership (<i>sole proprietorship/partnership/corporation/trust/other</i>)	Company Web site				
If you are nominating someone other than yourself, provide the NMBBAA membership chapter you belong to and year joined (<i>if applicable</i>)					

Nominee's personal information

Personal address	City	State	Zip
Personal phone	Personal e-mail address		
NMBBAA membership chapter and year joined (<i>if applicable</i>)	Other business organizations and year joined (<i>if applicable</i>)		

Evaluation criteria questions

1. Provide a description of your business (what you do, mission/vision, products/services, accomplishments, challenges faced).
2. Tell us how you have demonstrated entrepreneurial excellence, leadership and community engagement.
3. Describe how your business has impacted your customers, community, employees and family.
4. Why should you be selected to receive the award? How will you use the \$5000 grant?

References

1. Feel free to submit any recommendation letters from customers or community organizations demonstrating appreciation and support for the nominated entrepreneur or business. Make sure letters of recommendation include a signature and the contact information for the author.
2. How did you hear about the award (please provide name of person, organization, and/or banker)? _____

Disclosure and agreement

Applications become the property of NMBBAA and Wells Fargo & Company (Wells Fargo) and will not be returned. Each application will be verified for accuracy of information. The information contained in the application, in whole or in part, may be used by Wells Fargo or NMBBAA for media purposes; however, all financial, credit bureau and personal information will be held strictly confidential. The applicant authorizes NMBBAA and Wells Fargo to use the awardee's pictures, likeness, name and all other information set forth in the application and personal interviews in articles and third-party publications (such as magazines, newspapers and electronic media), and for advertising or promotional purposes. All financial information will be specifically excluded from publication.

The applicant also authorizes each of NMBBAA and Wells Fargo by itself and through third parties to conduct background checks on the applicant's business and its owner(s), including but not limited to a review of public records, credit bureau reports and personal investigations. NMBBAA and Wells Fargo reserve the right in their sole discretion to make the final determination of the acceptability of each applicant and nominee. Failure to sign this form will disqualify your application.

By participating, entrants agree to: a) the award rules and the decisions of NMBBAA and of Wells Fargo in their sole discretion, which shall be final in all respects; and b) release, discharge and hold harmless NMBBAA, Wells Fargo, their respective subsidiaries, affiliates, officers, directors and employees from any liability, claims or damages arising out of their participation in the contest and the acceptance, use, misuse or possession of any prize.

Winners will be notified by telephone, mail and/or email during August 2010 using the information provided on the entry form and must acknowledge notification within five (5) days. Within fourteen (14) days of notification, each winner must return the promotional photographs and the signed, notarized Affidavit of Eligibility and Liability Release and a Publicity Release. In addition, each finalist will be required to provide their social security number in order to verify information and qualification for the award. If a winner fails to respond to prize notification or return the required materials within the time allowed, the prize may be forfeited and awarded to an alternate winner.

NMBBAA and Wells Fargo are not responsible for printing or typographical errors in any award-related materials or for stolen, lost, late, misdirected, damaged, incomplete or illegible entries. NMBBAA and Wells Fargo reserve the right to cancel or modify the contest if fraud or technical failures compromise the integrity of the contest as determined by NMBBAA and Wells Fargo in their sole discretion.

Applicant signature	Date
Applicant signature	Date
Applicant signature	Date